

CASH RECEIPTS FROM FARM MARKETINGS: BY COMMODITIES,  
TENNESSEE, 1997-1998<sup>1</sup>

Commodity			% of	% of
	1997	1998	Total	1997
1,000 Dollars				
Crops	1,245,246	1,177,114	53.1	95
Tobacco	215,000	225,000	10.1	105
Soybeans	254,413	216,562	9.8	85
Cotton, Lint	190,973	185,375	8.3	97
Cottonseed	29,150	26,291	1.2	90
Nursery	140,150	140,150	6.3	100
Corn	151,461	122,459	5.5	81
Floriculture	53,965	54,118	2.4	100
Hay	40,098	42,304	1.9	106
Wheat	53,703	41,622	1.9	78
Tomatoes	23,328	30,400	1.4	130
Snap Beans	9,556	9,206	0.4	96
Apples	2,024	2,035	0.1	101
Grain Sorghum	2,407	1,739	0.1	72
Peaches	1,140	1,350	0.1	118
Other Fruits &	43,874	45,776	2.1	104
All Other Crops	34,004	32,727	1.5	96
Livestock and Products	1,027,637	1,038,473	46.9	101
Cattle & Calves	404,647	376,012	17.0	93
Broilers	237,006	282,978	12.8	119
Dairy Products	225,600	236,910	10.7	105
Hogs	80,204	59,667	2.7	74
Equine	49,400	48,600	2.2	98
Eggs	19,784	23,073	1.1	117
Sheep & Lambs	505	505	<sup>2</sup>	100
Honey	638	591	<sup>2</sup>	93
Trout	484	484	<sup>2</sup>	100
Catfish	336	280	<sup>2</sup>	83
Wool	34	29	<sup>2</sup>	85
All Other Livestock	8,999	9,344	.4	104
<u>All Commodities</u>	<u>2,272,883</u>	<u>2,215,587</u>	<u>100.0</u>	<u>97</u>

<sup>1</sup> All data are subject to revision in the following year.

<sup>2</sup> Less than 0.1 percent.

<sup>3</sup> Prior to 1997, equine included in all other livestock.

Source: Economic Research Service, U.S. Department of Agriculture, July 1999.

NUMBER AND LAND IN FARMS BY SALES CATEGORY: TENNESSEE, 1992-1999

Year	Farms			Land In Farms		
	\$1,000 -\$9,999	\$10,000+	Total	\$1,000 -\$9,999	\$10,000+	Total
	Number			1,000 Acres		
1992	60,000	25,000	85,000	4,600	7,500	12,100
1993	67,000	26,000	93,000	4,600	7,500	12,100
1994	67,000	26,000	93,000	4,600	7,500	12,100
1995	68,000	24,000	92,000	4,700	7,300	12,000
1996	68,000	23,000	91,000	4,800	7,200	12,000
1997	69,000	22,000	91,000	4,800	7,200	12,000
1998	69,000	22,000	91,000	4,800	7,100	11,900
1999	69,000	22,000	91,000	4,800	7,100	11,900

CASH INCOME FROM FARMING: TENNESSEE, 1997-1998<sup>1</sup>

Item	1997	1998
Million Dollars		
Gross Cash Income	2,505.1	2,527.3
Farm Marketings	2,272.9	2,215.6
Crops	1,245.2	1,177.1
Livestock & Products	1,027.6	1,038.5
Government Payments	76.2	128.0
Farm-Related Income	156.0	183.7
Cash Expenses	1,875.5	2,009.1
Intermediate Product	1,317.2	1,409.2
Interest - Real & Nonreal Estate	181.7	195.0
Cash Labor	160.7	175.0
Property Taxes	90.9	92.7
Net Rent (To Nonoperator Landlords <sup>2</sup> )	125.0	137.1
Net Cash Income	629.7	518.1

<sup>1</sup> Includes operators' dwellings located on farms.

<sup>2</sup> Includes landlord capital consumption.

Source: Economic Research Service, U.S. Department of Agriculture, ([www.econ.ag.gov](http://www.econ.ag.gov)),  
Farm Business Economics Briefing Room, July 20, 1999.

# FARM PRODUCTION EXPENSES: TENNESSEE, 1997-1998<sup>1</sup>

Item	1997	1998
	Million Dollars	
Feed Purchased	265.1	279.3
Livestock & Poultry Purchased	68.9	74.2
Seed Purchased	70.8	78.9
Fertilizer & Lime	164.5	182.4
Pesticides	99.0	105.4
Petroleum Fuel & Oils	80.2	78.1
Electricity	25.8	24.1
Repair & Maintenance	184.7	192.3
Contract & Hired Labor	160.7	175.0
Property Taxes	90.9	92.7
Capital Consumption	475.3	488.0
Net Rent (To Nonoperator Landlords) <sup>2</sup>	125.0	137.1
Interest - Real & Nonreal Estate	181.7	195.0
Other Miscellaneous	358.3	394.6
<b>Total Production Expenses<sup>3</sup></b>	<b>2,350.8</b>	<b>2,497.2</b>

<sup>1</sup> Includes operators' dwellings located on farms.

<sup>2</sup> Includes landlord capital consumption.

<sup>3</sup> Totals may not add due to rounding.

Source: Economic Research Service, U.S. Department of Agriculture,  
([www.econ.ag.gov](http://www.econ.ag.gov)), Farm Business Economics Briefing Room, July 20, 1999

# GROSS FARM INCOME, EXPENSES, AND NET INCOME: TENNESSEE, 1997-1998<sup>1</sup>

Item	1997	1998
	Million Dollars	
Cash Receipts, Farm Marketings	2,272.9	2,215.6
Government Payments	76.2	128.0
Farm-Related Income	156.0	183.7
Non-Cash Income <sup>2</sup>	356.7	392.0
Value of Inventory Adjustment <sup>3</sup>	(18.7)	(78.9)
Gross Farm Income	2,843.2	2,840.4
Production Expenses	2,350.8	2,497.2
<b>Net Farm Income</b>	<b>492.4</b>	<b>343.3</b>

<sup>1</sup> Includes operators' dwellings located on farms.

<sup>2</sup> Includes the rental value of housing provided by farm dwellings and the value of farm products consumed directly in farm dwellings.

<sup>3</sup> The estimated physical change in livestock and crops owned by farmers, valued at average prices prevailing during the year. A positive value of inventory change represents current year production not sold by December 1. A negative value () is an offset to production from prior years included in current year sales.

Source: Economic Research Service, U.S. Department of Agriculture, ([www.econ.ag.gov](http://www.econ.ag.gov)),  
Farm Business Economics Briefing Room, July 20, 1999.